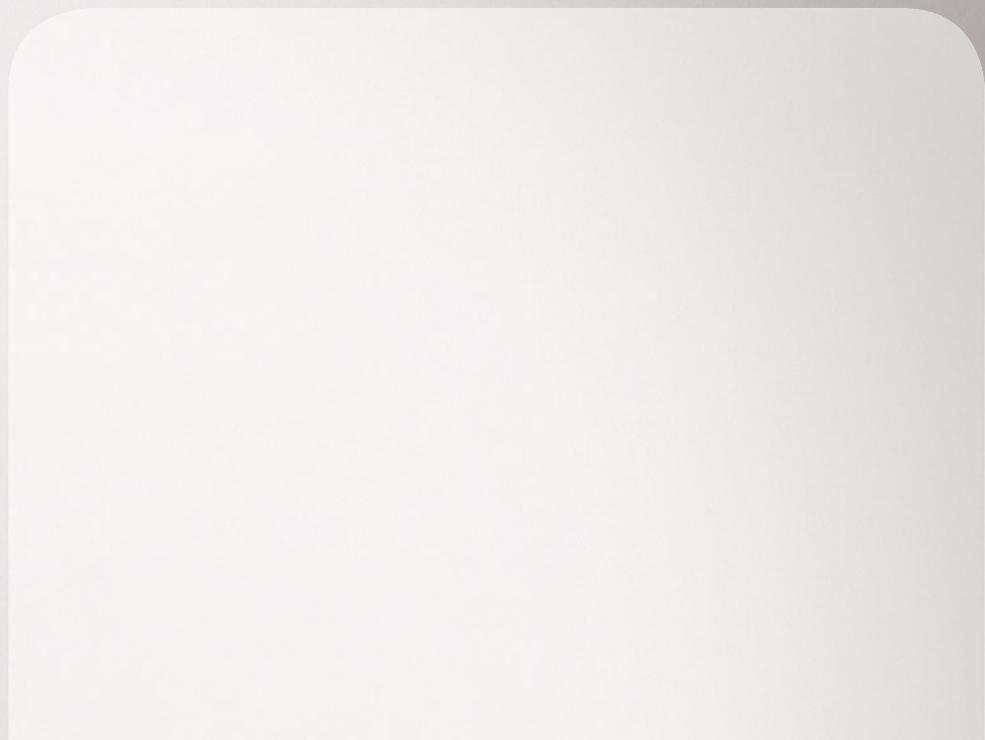


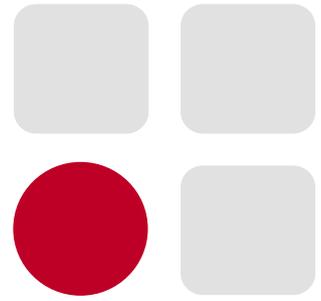
Company Profile





FESTO

BECK



definition

Beck IPC GmbH offers customers products and services for all aspects of industrial control technology and communication. The increasing level of integration offered by Beck IPC control components, together with their ever decreasing space requirements, are outstanding features that provide the basis for many product developments in all areas of industry.

Quality on a firm foundation

Beck IPC is a reliable and valued partner, not least due to its highly qualified employees, its own development department with outstanding know-how and a rigorous quality management system.

A powerful backer

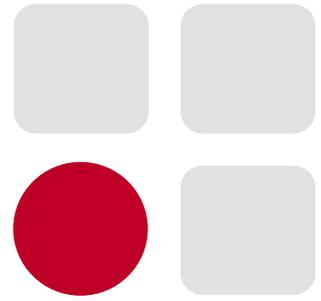
Even Festo AG & Co. KG, the technology and market leader in pneumatics with operations worldwide, relies on Beck IPC products and solutions. Beck IPC and Festo have been in cooperation since 1994, and Beck IPC became a wholly owned Festo subsidiary in 2001.

More than a decade of experience

Beck IPC was founded in Wetzlar in 1992, and is now based in Pohlheim-Garbenteich near Gießen. Since its founding, our customers have benefited from the synergies that we have been able to offer through our products and services.

Beck IPC GmbH – **the point of synergy!**





focus

All activities at **Beck IPC GmbH** are focussed on the customer. With every product development there is only one prime objective: to create a solution that enables our customers to develop their own products with a minimum of effort, cost and manpower.

The IPC@CHIP® as a platform solution

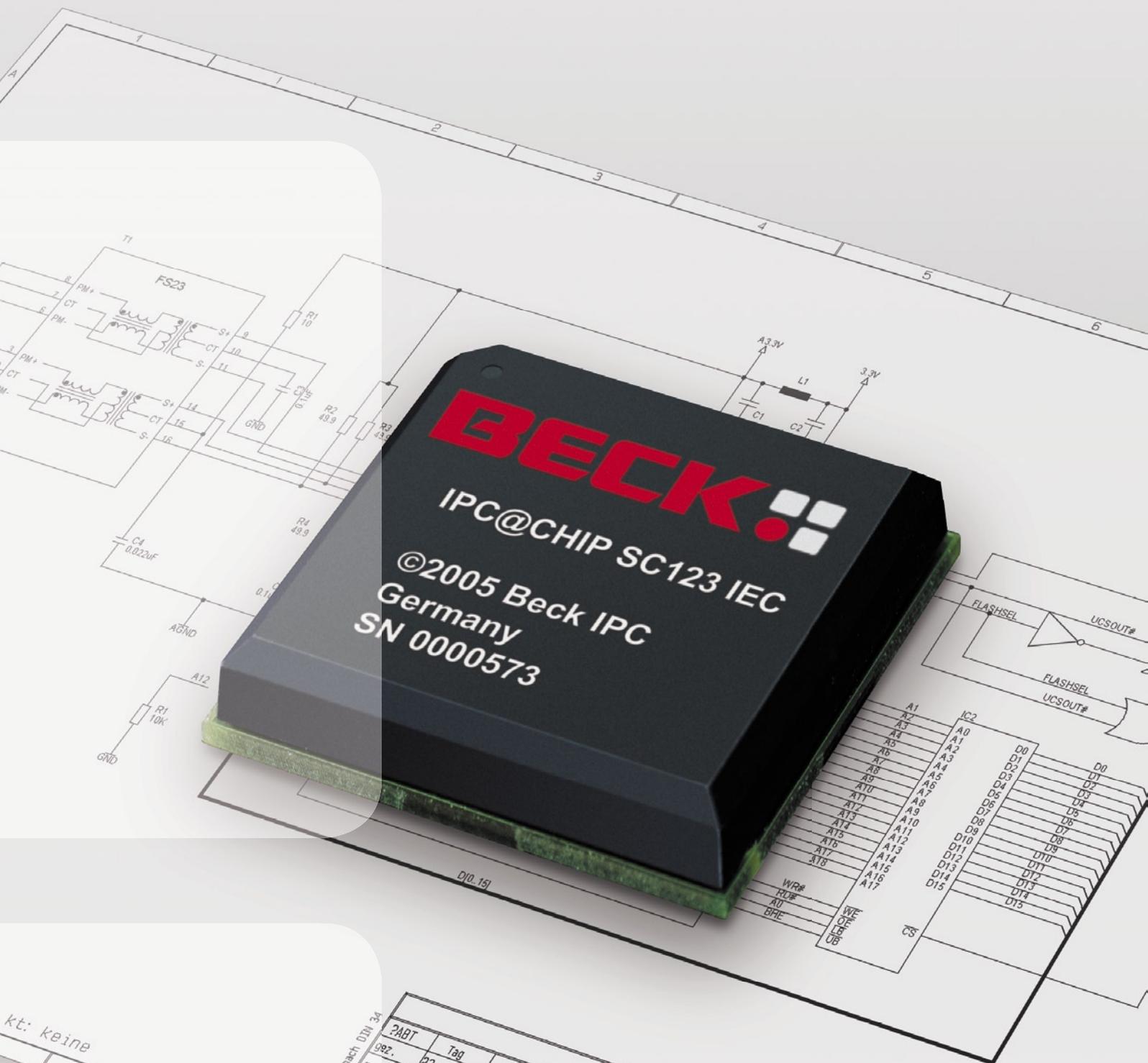
Beck IPC aims for customers to be able to concentrate entirely on their own product-specific requirements. The IPC@CHIP® makes all this possible. This platform solution, designed as a single chip computer, provides a basis for all applications, supports a number of different functions and connects the automation technology with the Internet and/or network. Required functions can be integrated in individual applications with a minimum of effort. This saves costs and time, enabling customers to reach markets more quickly.

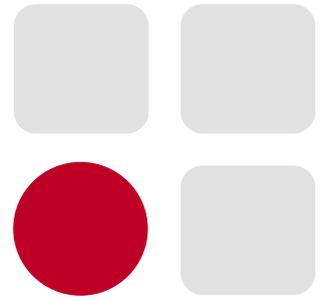
Concentration on essentials

Beck IPC's core area of expertise is the development of powerful platform solutions. The IPC@CHIP® therefore offers many other features apart from its technical characteristics. These include simple interfaces, additional downloads, extensive support and user groups that can be accessed via the homepage.

A genuine convenience solution

All these features make the IPC@CHIP® into a genuine convenience solution, enabling you to establish a high level of quality and create innovative solutions without any major development effort. Our convenience philosophy makes solutions based on your know-how and our platform, the IPC@CHIP®, into unique industrial products.





development

The **IPC@CHIP®** represents the basis of Beck IPC's product range. As a complete system on a single chip, it not only offers an integrated platform of hardware, software and additional features, but also comes with a tried and trusted design that has been tested in several different branches and applications – for maximum customer benefit.

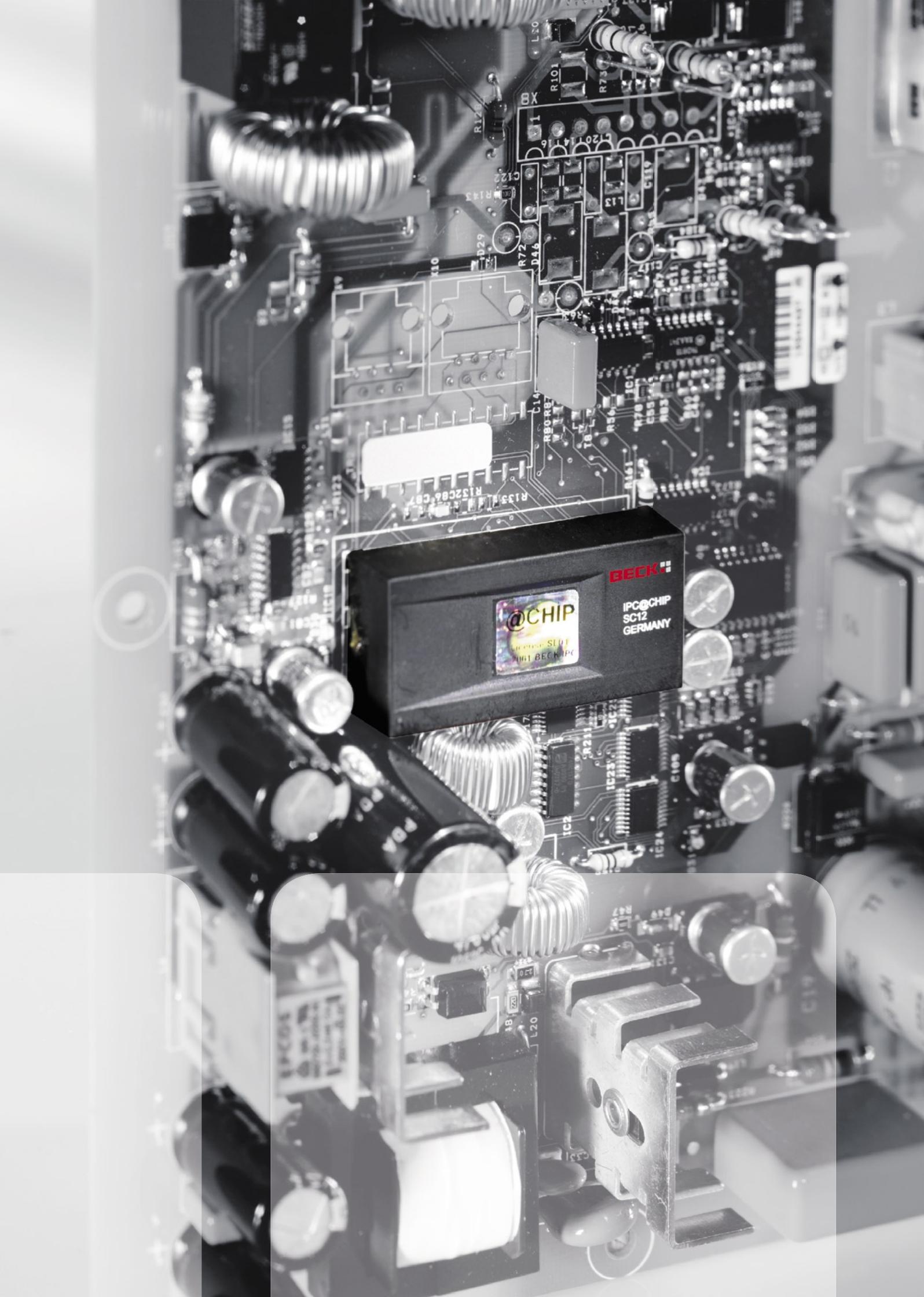
A highly awarded product

The IPC@CHIP® is the smallest complete IEC-based controller on the market, and connects automation technology to the Internet. Typical applications of the IPC@CHIP® technology include completely new developments with IPC@CHIP® as the PLC and communication controller or the addition of Ethernet, TCP/IP and WEB

facilities (web-enabling) to an existing device. In short: The IPC@CHIP® is a ready-to-use solution for applications in control and communication technology! No wonder then, that the IPC@CHIP® has already received several awards and has been nominated "product of the year" by several different bodies.

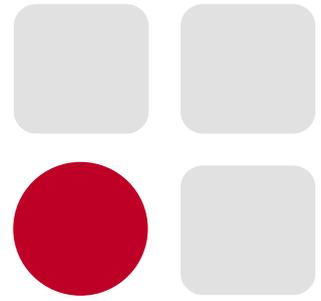
A future-oriented technology

Our main focus is the continuous further development and enhancement of all products and technologies. In this way, we can provide them with optimum performance and perfectly matched functions in any application today and in the future, whilst still maintaining full compatibility with existing products.



BECK
IPC@CHIP
SC12
GERMANY

@CHIP
Beck IPC



communication

At Beck IPC, our **customers** are our first point of reference. After all, their requirements and needs are the most important part of the solutions to be found. In this process, one-way communication is not an option, as only intensive dialogue between both parties can provide the basis for mutual understanding.

Tailored, individual solutions

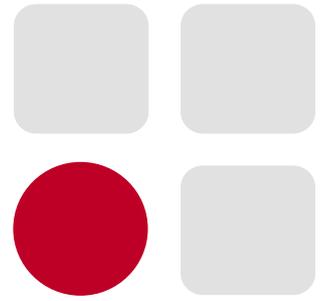
The thorough understanding of customer requirements then leads to the development of solutions based on the existing platform, which are then tailored to the specific needs of the customer. These tailored solutions are created at Beck IPC in the **Customer Driven Products division, CDP@CHIP**. CDP integrates all the necessary

steps for the customer development, from definition to development and production, right up to product implementation at the customer site.

We are there for you for everything!

As the core of every CDP solution, the IPC@CHIP® is ideally suited for every requirement. As our customer, you will therefore benefit from our allround expertise in implementing your particular needs. This also naturally includes services such as training, logistics, support, product maintenance and updates. Our intensive and close communication with every individual customer means that you will also benefit from effective CDP@CHIP projects that have been satisfactorily completed in the past.





profit

Our products are **convenience products**. This customer and success-oriented assurance is a reflection of our belief that Beck IPC customers should fully benefit from our products and thus increase the success of their company. For Beck IPC, only successful customers are satisfied customers!

More benefits at less cost

Beck IPC supplies an integrated, ready-to-use embedded platform with a large range of functions. This results in shorter development times with a reduced development risk, lower development costs and a simpler calculation of the costs and risks involved. Beck's IPC@CHIP® offers a platform that can either be used as a PLC, a communication controller or as a combination of both. This enables customers to develop products that are more attractive, smaller and more versatile.

One chip, many benefits

The IPC@CHIP® has been used for years in several branches and applications by well-known customers. It is

being continuously further developed and thus also ensures future access automatically to the latest technologies – without any basic development required by the customer. As a member of the Festo group we offer high standards in quality and well established experience in automation.

Using synergies together

We have set up the IPC@CHIP® on board Community especially for our customers. Together with you we would like to use this facility to exploit synergies, optimise strengths and form alliances – by which medium-sized businesses can also pursue new directions. The "IPC@CHIP® on board" label is one instrument of this network and is the basis of the IPC@CHIP® on board Community. Benefit from this network and use the synergies that Beck IPC creates and optimises: Beck IPC GmbH – **the point of synergy!**

Beck IPC GmbH

Grüninger Weg 24

35415 Pohlheim-Garbenteich / Germany

www.beck-ipc.com

A member of the Festo group